

BUYER PROFILE
(CONFIDENTIAL)

The fact that a business is for sale is usually confidential. Sellers are understandably cautious about revealing information that could result in the loss of employees and customers. Therefore they ask that we screen potential buyers as to their financial and managerial capabilities prior to releasing any detailed information about their businesses. This information assists in determining which businesses could meet your needs and it is not shared with the sellers.

Name _____ Spouse or Partner _____

Address _____ City _____ State _____ Zip _____

Phone (home) _____ Phone (cell) _____ Phone (other) _____

E-mail _____ Fax _____

U.S. Citizen? Yes _____ No _____ Presently employed? Yes _____ No _____

Presently own a business? Yes _____ No _____

If so do you need to sell it before buying another? Yes _____ No _____

Have you ever owned a business? Yes _____ No _____

If so what type? _____

What kind of businesses interest you? _____

Reason for purchasing a business? _____

Desired annual income \$ _____

Time frame for purchase? _____

Amount of money available within your time frame to purchase a business \$ _____

What is your approximate Net Worth? \$ _____

Will you have a partner or spouse involved in the business? Yes _____ NO _____

Name of partner or spouse _____

Signature _____ Date _____

Please return this completed form to: **Kiernan & Associates, Inc.**
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